

# SERVICES

## INTRALOGISTICS MADE EASY

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Engineering Projects | Installation & Commissioning | Modernisation & Upgrade  
After-sales Service | Contract Maintenance | Contract Manufacturing



# OUR HISTORY DEFINES US, AND GIVES A GLYMPSE FOR THE FUTURE

ESTABLISHED IN  
**1994**  
IN VALE DE CAMBRA

MORE THAN  
**140**  
COLLABORATORS

**+ 40**

Founded in 1994 in Vale de Cambra - Portugal, throughout the years, we've expanded our activities and installations always with a sustainable strategy and long term vision. From a electrics and automation service provider up to a worldwide player in the intralogistics sector, the journey has been challenging and gratifying.



## THE FOUNDATION AND BEGINNING - 1994

Our history began in 1994, in Vale de Cambra, with one mission and purpose, to deliver the best services for electrification and automation for industries and partners. That was the starting point, but **the vision was much greater and aimed at growth and expansion** for the upcoming years, transforming a services company to a worldwide player in the intralogistics market.

This was only possible through the vision of our founder, **José Paulo Martins**, which envisioned a company that could transform and expand itself, it's activities, mission and vision throughout it's history



## TRANSFORMATION AND EXPANSION - 1994 TO 2005

The next transformation the company had, was the expansion of it's activities, after years of experience with electrics, machinery and automation, the next step was to start a metalmechanics division. This step was determinant in the expansion and transformation the company would have in the upcoming years, has it was the point it begin to **manufacture their own solutions and added a new area of knowledge, mechanics.**

This transformation required a new stage for the company, because we had to purchase new manufacturing equipment, at the same time, we needed space to grow, therefore we had to move to a complete new facility and embrace the new activities, manufacturing.

Now we could develop and manufacture our own solutions and for that, we had to establish new processes, but most important than that, was the **creation of a new division: Research and Development.** This was a crucial step, as innovation was now part of our culture.

## ACCREDITATION AND INTERNATIONALIZATION 2005 TO 2009

During our transformation and expansion, we knew we had to look and prepare for the future, to structure and to address the company towards the next period and outcome. **This was the starting point for the ISO 9001 certification and the first award the company had: SME Leader.**

This accreditation of the company, by it's ISO 9001 certification, was important, because it was the preparation for the upcoming and more demanding certifications we were aiming. Mostly for entering into new industries and to certify our management system and processes.

At the same time, we initiated the implementation of our long term vision and mission, the growth and expansion of our activities to other geographies - internacionalization. **This was a important milestone and would change the future of the company, as the brand and our solutions, were being implemented throughout Europe and África.**



## AFFIRMATION AND GROWTH 2009 AND BEYOND

In 2009, we had a important milestone that would shape the future of our value proposition to the market, **the foundation of JPM Group.** This foundation had a important mission and goal, the professionalization of the company management, the expansion and verticalization of knowledge areas in individual companies.

**JPM Industry was not the only company in the JPM Group, JPM Renewables** joined the group with the mission to offer sustainable and renewable energy solutions for industries and later joined **Jointsteel** (a joint-venture with the belgian company Timmerman EHS), with the mission of manufacturing process equipment and solutions in stainless steel.

During this period, once again, we needed space to accomodate the growth, so we moved to a complete new facility, started to implement Lean methodologies and adding state-of-the-art machinery. Though this journey we achieve new certifications and awards, the most relevant ones, were the ISO 14001, ISO 18001, NP 4427 certifications and obviously the invitation and admission to the COTEC network.

It was **the affirmation of JPM Industry as a worldwide player in the intralogistics market and the start of a new activity, the factory of factories.** This is possible due to JPM Group, where we have individualized companies, that together and with third parties integration, can deliver a turn-key solution to our customers. More is to come, our vision doesn't stop here, but the journey has been challenging, demanding, rewarding and outstanding.



# THE WORLD OF SERVICES. THE COMPLETE LIFECYCLE FOR YOUR INDUSTRY.

## SERVICES FOR ALL INDUSTRIES

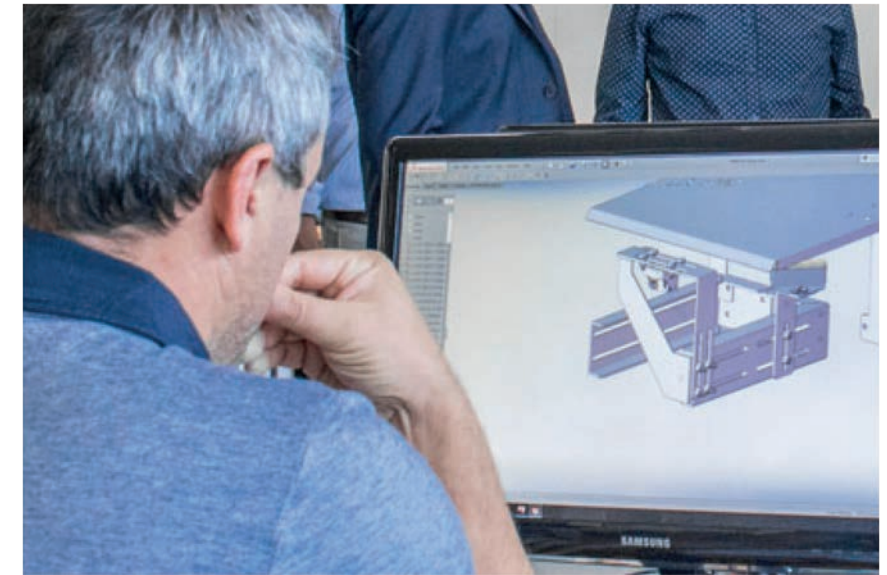
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The world of services, the complete lifecycle for your industry, from engineering project, installations and commissioning, modernisation and upgrade, after-sales service, maintenance and contract manufacturing. More than the greater value of each one, we can combine them all in a unique turn-key or installation project.

Industries are the ecosystem where we perform, our solutions and services portfolio is available in Airport, Postal and Parcel, Manufacturing, Process and Warehouse industries and a dedicated team is focused in excellence and performance to drive your industry to success.

# ENGINEERING PROJECTS

PROJECT DEVELOPMENT  
PROJECT MANAGEMENT  
EXECUTION



We have the skills and competences required for industrial project development, project management and execution.

They can be turn-key with integration of third parties or only with our portfolio of solutions and services.

#### Industries

Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

Alongside our portfolio of solutions and services, we can add other specialities. These can be civil construction, air conditioning, electrical and automation, compressed air, heated/cooled water project, industrial equipment and others.

Our scope can be enlarged with **integration of technologies and solutions for specific industries in one project, from a project conception up to its industrialization.**



# INSTALLATION & COMMISSIONING

## ELECTRICAL MECHANICAL ELECTRO-MECHANICAL



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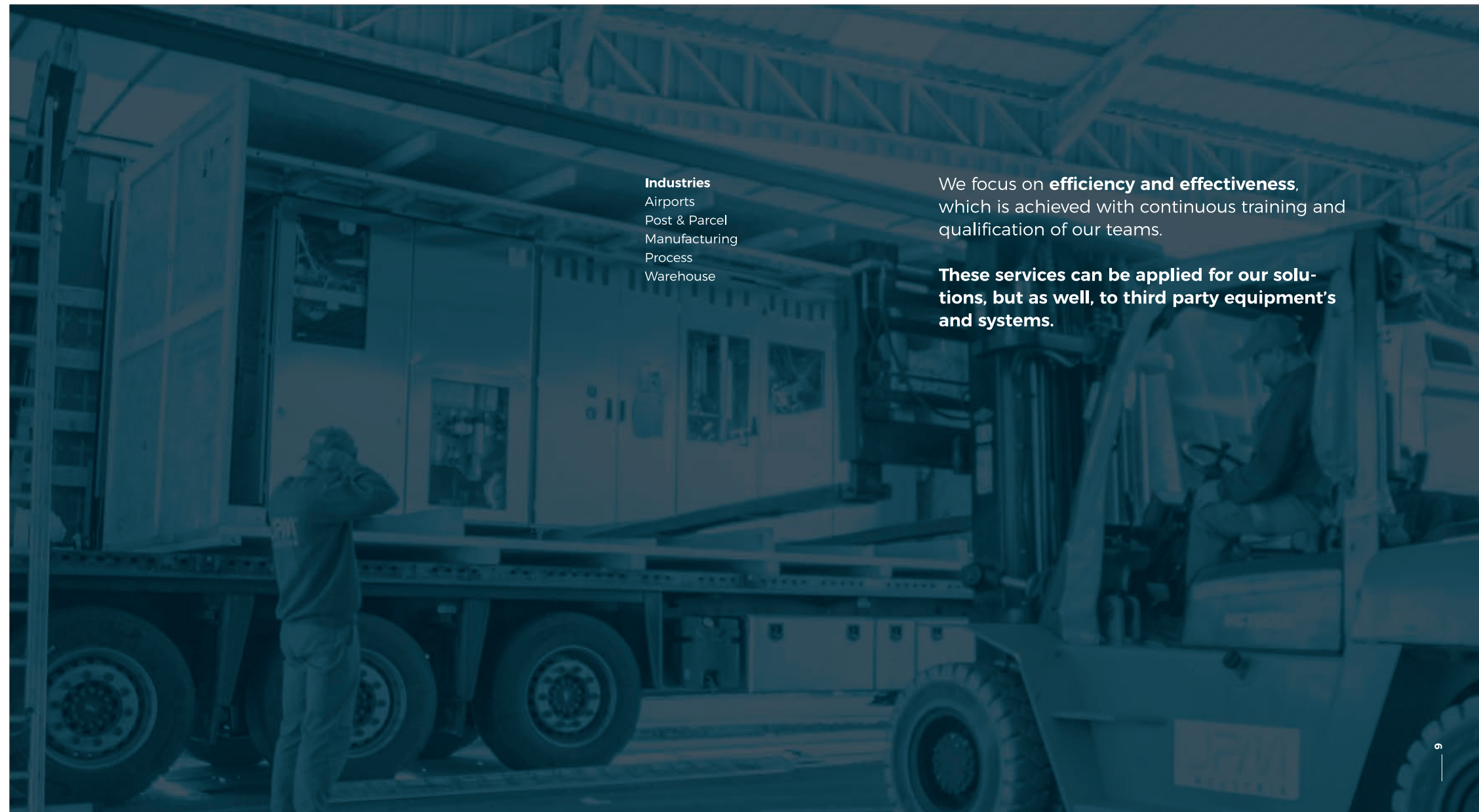
From electrical, mechanical up to electro-mechanical installation and commissioning, we're able to perform it globally and for all industries.

**Our teams are highly skilled and competent with experience of more than 2000 installations worldwide.**

**Industries**  
Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

We focus on **efficiency and effectiveness**, which is achieved with continuous training and qualification of our teams.

**These services can be applied for our solutions, but as well, to third party equipment's and systems.**





# MODERNISATION & UPGRADE

## REVAMPING RETROFITTING



Industrial equipment and systems installed in industries, through their lifetime, require modernisation and upgrades to maintain or increase their performance and reliability.

**Industries**  
Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

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We're capable of revamping or retrofitting your industrial equipment's and solutions, from the engineering concept, to its implementation and commissioning.

**These services can be from the engineering project, manufacturing, integration, commissioning up to maintenance.**

# AFTER-SALES SERVICE SPARE PARTS



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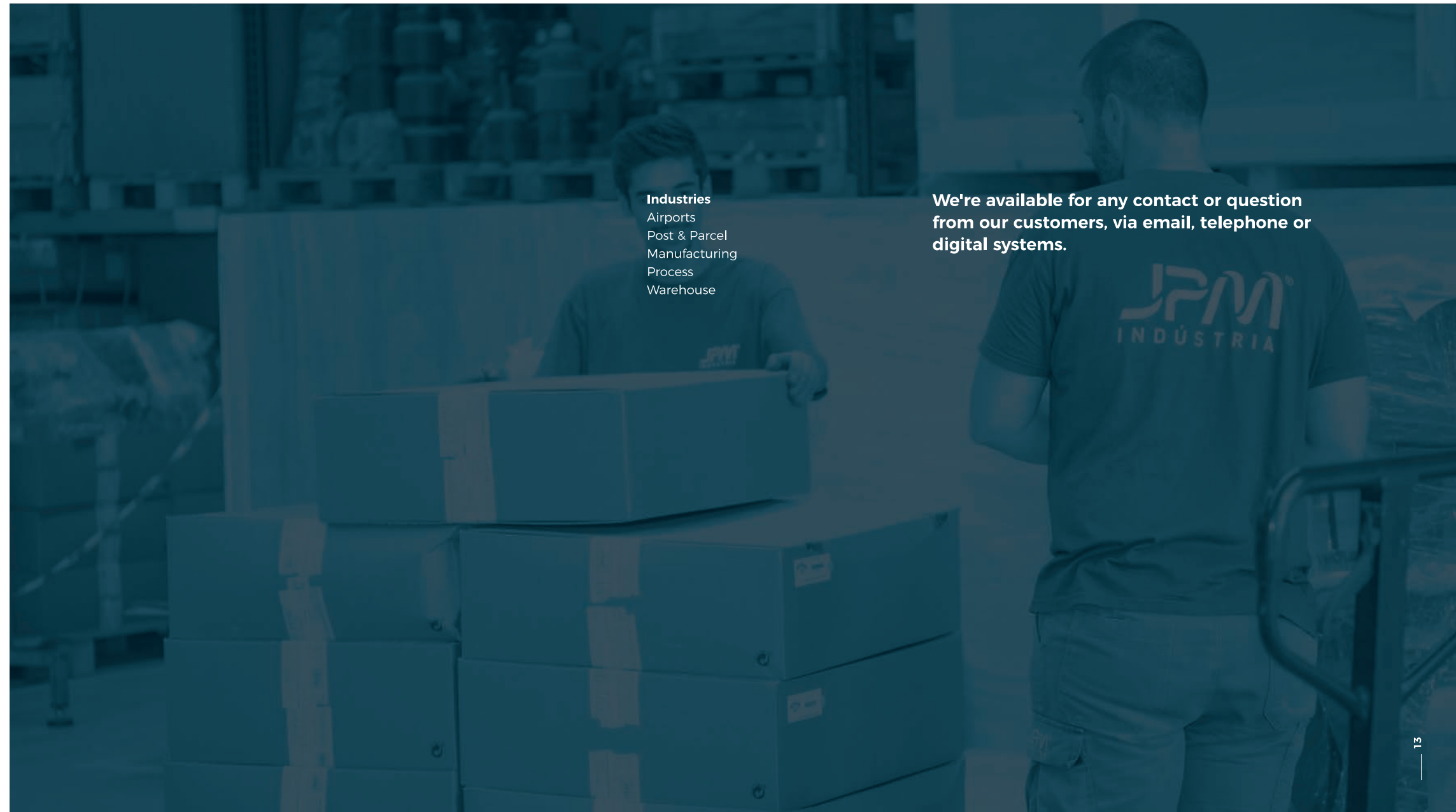
All our solutions are delivered with Spare Parts manual with coded parts and components.

**Our design focus on using standardized parts and components and we ensure that all spare-parts are available for more than 10 years.**

This layer of services can be included in a contract maintenance agreement or according to customer needs.

**Industries**  
Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

**We're available for any contact or question from our customers, via email, telephone or digital systems.**





# CONTRACT MAINTENANCE

PREVENTIVE  
CURATIVE  
CORRECTIVE



As manufacturer's, **we're able to perform maintenance in our solutions at the customer site or in our facilities, more than that, we're able and qualified to perform maintenance of third party industrial equipment's.**

**Industries**  
Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

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A different dimension and correlated with turn-key projects, **we can perform contract maintenance for a complete industry, with total responsibility for the preventive, curative and corrective maintenance of the complete industrial unit.**

This can be applied for a specific solution or for an entire industrial environment ecosystem.

# CONTRACT MANUFACTURING INTRALOGISTICS EQUIP.



We are equipped with state of the art machinery and tools in our shop floor and together with a skilled and competent team, **we're able to industrialize and perform contract manufacturing for intralogistics equipment's.**

**Industries**  
Airports  
Post & Parcel  
Manufacturing  
Process  
Warehouse

**Focused on achieving high standards of productivity and reducing industrialization and manufacturing costs,** we implement Lean methodologies with a continuous process improvement mindset.

These can be for parts manufacturing or for an entire machine or system ecosystem.



**WE ARE A  
WORLDWIDE PLAYER  
IN THE INTRALOGISTICS  
MARKET**

**AND WE ARE CHALLENGED  
EVERY SINGLE DAY  
BY OUR CUSTOMER  
AND PARTNERS.**

## Follow us on LinkedIn

In order to be more and more close to the community, we are now present in LinkedIn. Here we will show our daily life and news.

Become part of our network and take a role in the history of the JPM industry.

**Follow us:** JPM Industry



## Subscribe our Youtube channel

Nowadays video plays a fundamental role in the digital presence of a company and as such JPM Industry takes on a vanguard role by having a YOUTUBE channel where **you can know inside our daily life, our products, the our solutions and on top of all our DNA.**

**Follow us:** JPM Industry

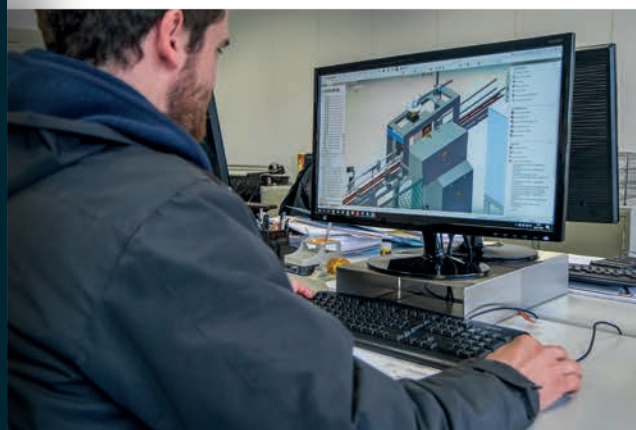


## Come work with us

We offer integration in a dynamic and ambitious team that will help you to develop your career and fulfil your ambitions.

**Join us and help us make the difference in the intralogistics market.**

Check the openings in:  
**[www.jpm.pt/careers](http://www.jpm.pt/careers)**



# NEW:

# [www.jpm.pt](http://www.jpm.pt)



## We are pleased to announce the launch of our new website!

Please visit our new website, focused on new features and contents, using media as the path to introduce our solutions and services.

We believe the videos and images will give you the right idea about who we are and what we do.

Please feel free to send any commentary or feedback about your experience with the website, email us to **[marketing@jpm.pt](mailto:marketing@jpm.pt)**





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